

IoPP Transport Packaging Committee

Survey Presentation

March 26, 2015



Survey Team:

Robert Egan, Senior Packaging Engineer, VANCIVE Medical Technologies
William Green, Senior Technical Staff Member Packaging Technology, IBM
Patrick Laurie, CPP, Manager Packaging Engineering, BISSELL Homecare, Inc.
Kelly Murosky, R&D Packaging Development Engineer, KEURIG Green Mountain
Mark Reynolds, CPP, Staff Packaging Engineer, Schneider Electric

With support from:

A.J. Gruber, Executive Vice President, ISTA

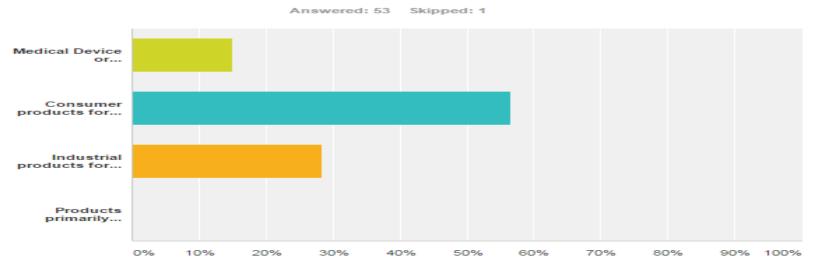


- Survey was distributed to TPC Roster
- 21% of those surveyed responded (54 out of 257)
- Responses received over a 3-week period



Question 1

Which best describes the type of products your company manufactures or sells?

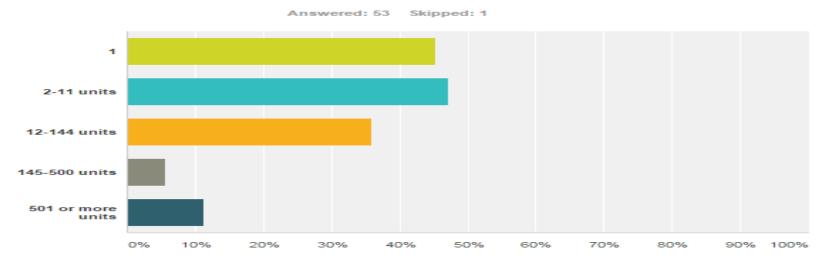


Answer Choices	Responses	_
Medical Device or Pharmaceutical	15.09%	8
 Consumer products for retail sale (even if you use a distributor) 	56.60%	30
✓ Industrial products for non-retail sale	28.30%	15
Products primarily offered via the internet	0.00%	0
Total		53



Question 2

How many units are typically packed in the small parcel shipping containers you manufacture, sell, or distribute? (check all that apply)

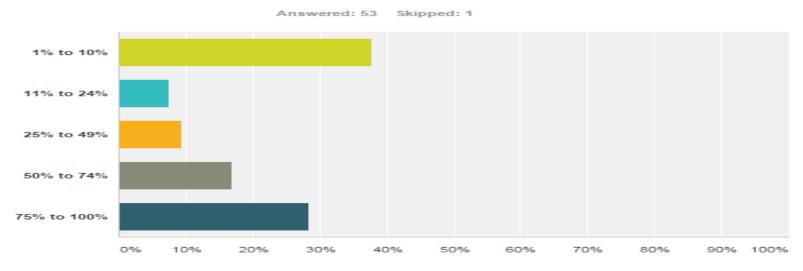


Answer Choices	Responses	-
~ 1	45.28%	24
- 2-11 units	47.17%	25
- 12-144 units	35.85%	19
	5.66%	3
	11.32%	6
Total Respondents: 53		



Question 3

Approximately what percent of your small parcel products (products you ship via UPS, FedEx, DHL, or equivalent service) have you tested or intend to test?

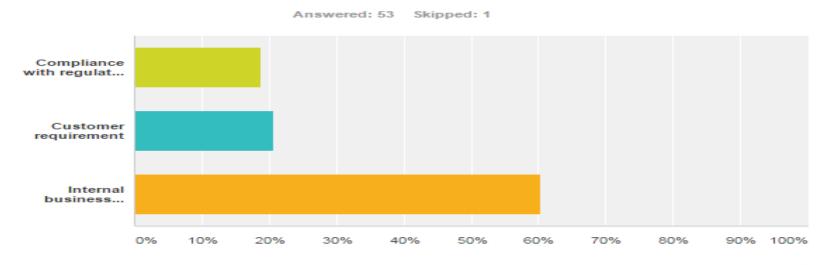


Answer Choices	Responses
- 1% to 10%	37.74% 20
- 11% to 24%	7.55% 4
- 25% to 49%	9.43% 5
- 50% to 74%	16.98% 9
▼ 75% to 100%	28.30 % 15
Total	53



Question 4

Which best describes the primary reason your company conducts transportation simulation testing?

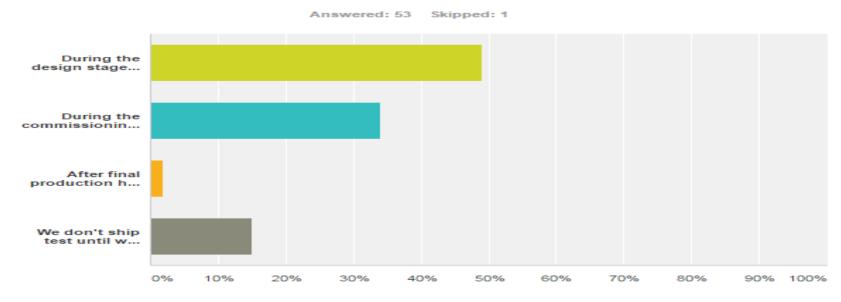


Ans	swer Choices	Responses	-
_	Compliance with regulatory requirements	18.87%	10
_	Customer requirement	20.75%	11
_	Internal business requirement	60.38%	32
Total			53



Question 5

When does your company usually initiate testing?

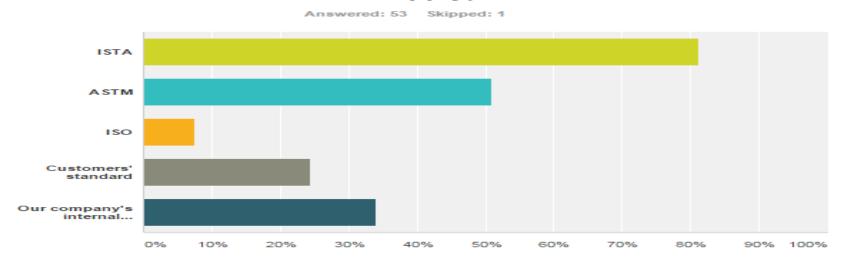


Answer Choices	_	Responses	
 During the design stage and before the final design is approved 		49.06%	26
 During the commissioning stage/production trial of the design 		33.96%	18
 After final production has started and the new product has begun shipping 	ng	1.89%	1
■ We don't ship test until we see a problem		15.09%	8
Total			53



Question 6

Which standards group do you use as a guide for small parcel testing? (check all that apply)

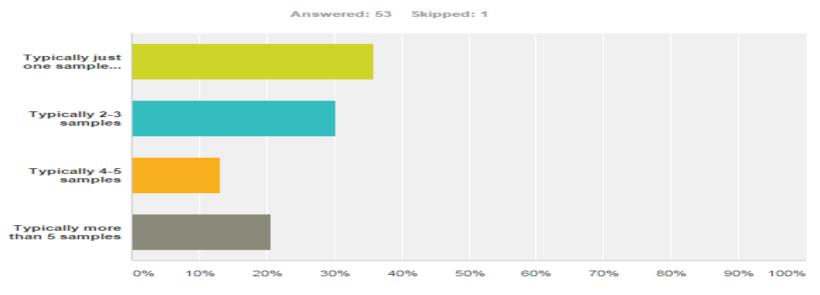


Ans	swer Choices	Responses	_
_	ISTA	81.13%	43
_	ASTM	50.94%	27
_	ISO	7.55%	4
_	Customers' standard	24.53%	13
_	Our company's internal standard	33.96%	18
Tot	al Respondents: 53		



Question 7

On the average, how many replicate samples (packaged-products) do you typically test?

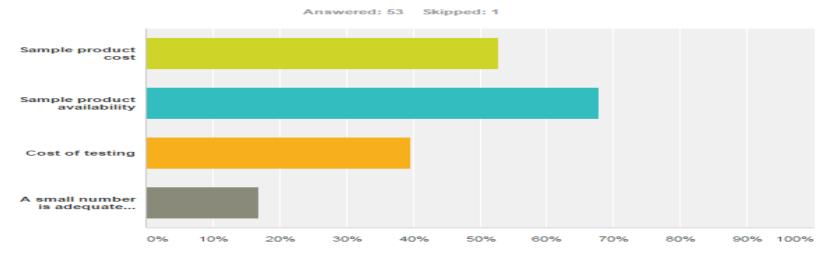


Answer Choices -	Responses	_
 Typically just one sample tested 	35.85%	19
Typically 2-3 samples	30.19%	16
─ Typically 4-5 samples	13.21%	7
Typically more than 5 samples	20.75%	11
Total		53



Question 8

If you were asked to justify why you limit your test to the number above, which factors would your rationale include? (check all that apply)

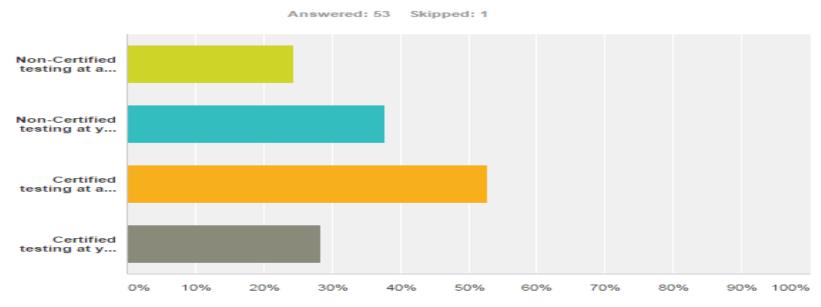


An	swer Choices	Respons	ses -
_	Sample product cost	52.83%	28
	Sample product availability	67.92%	36
	Cost of testing	39.62%	21
	A small number is adequate because many units are packed in each shipping container and the contents of the shipper is our main concern not the shipping container itself.	16.98%	9



Question 9

Which best describes your testing? (check all that apply)

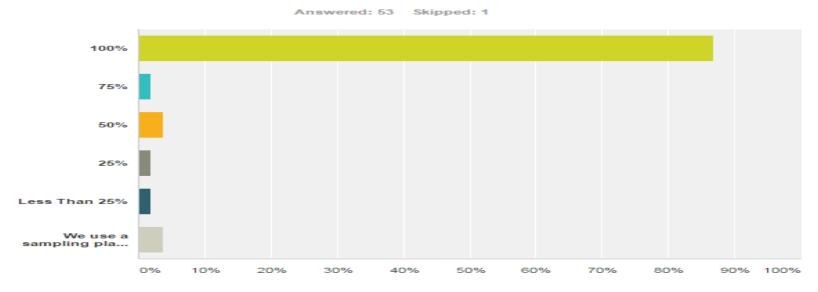


Ans	swer Choices	Responses	_
_	Non-Certified testing at an outside test lab	24.53%	13
_	Non-Certified testing at your company's test facility	37.74%	20
_	Certified testing at an outside test lab	52.83%	28
_	Certified testing at your company's test facility	28.30%	15
Tot	al Reenondente: 53		



Question 10

After testing the package design, what percentage of the units contained within the package do you inspect?



Ans	swer Choices	Responses	
_	100%	86.79%	46
_	75%	1.89%	1
	50%	3.77%	2
	25%	1.89%	1
_	Less Than 25%	1.89%	1
_	We use a sampling plan standard (for example: ANSI/ASQC Z1.4-2008)	3.77%	2
Tot	al		53



Question 11

If you indicated in the question above that you use a sampling plan standard (example: ANSI/ASQC Z1.4-2008), please indicate or describe the sampling plan standard that you use. If not, indicate NA in the test box below.

Answered: 53 Skipped: 1



Question 12

If you are willing to discuss this topic, with a representative of the survey team, please complete the information below.

Answered: 27 Skipped: 27

27 out of 54 Respondents indicated they'd be willing to discuss the survey further.



