# SPECIAL PACK INNOVATIONS

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### **Contract Packaging**

- What do we do?
  - Customers that do not want to do in their facility
    - Managing Temp works/agency
  - Completing projects per the customer requirements
    - Small quantity jobs, capacity, labor intensive, reworking jobs.



## Contract Packaging

- Different Specialists
  - Liquid filling
  - Shrink Wrapping
  - Shrink Sleeve
  - Blister Sealing
  - Building Displays (Club store)
    - Full, half, quarter pallets, and skinny towers



### **Contract Packaging**

- Industries Interested in Contract Packaging Companies
  - CPG (Consumer packaged goods) companies
  - Club Stores
  - Food
  - Pharmaceutical Packaging



## Definition of Special pack

- Bonus features
- Brand recognition
- Kitting for a "special price/discount"
- Marketing
- Secure package



## Blister Packs











### Sealing Overview

- Different types
  - Hot/Cold sealing machines
  - Radio Frequency sealing machines
- Automation
  - Can there be any automation used with blister packaging?
- Requirements
  - Tooling
  - Material



### Sealing Methods

#### RADIO FREQUENCY SEALING MACHINES

- Welding specific types of packaging materials
- Heat dies –
   manufactured using
   brass, aluminum and
   or other metal.

#### HOT/COLD MACHINES

- Quicker process than the RF sealing method
- Higher volume production requirements
- Trays can be manufactured in Wood with a rubber buffer. Inexpensive, however there would be a replenishment.



## Sealing Methods - Material Usage

- Commonly Polymers Utilized -
  - **PVC** (Polyvinyl Chloride),
  - **PETG** (Polyethylene Terphthalate Gylcol),
  - RPETG (Recycle Polyethylene Terphthalate Gylcol)
  - PET (Polyethylene Terphthalate) -
- Corrugated Material 32 ECT (Edge Crush Test) E-flute
- Paperboard Material 18pt 24pt SBS (Solid Bleach Sulfact) material
- Coating -
  - Heat seal coating
    - water based
    - Solvent Based
  - Varnish coating to prevent scuffing.



- Tri-fold blister seal
  - 1 tri-fold SBS blistercard
  - 1 Plastic piece for the product to be placed.





- 2 piece blistercard seal -
  - 1 SBS and 1 E-flute blistercards or 2 ECT 32 E-flute blistercards. The front card will have a cut out for the blister to be placed in.
  - 1 Blister piece for the product to be placed



#### Face seal

- 1 SBS blistercard with heat coating
- No cut out piece on the SBS blistercard
- 1 plastic blister



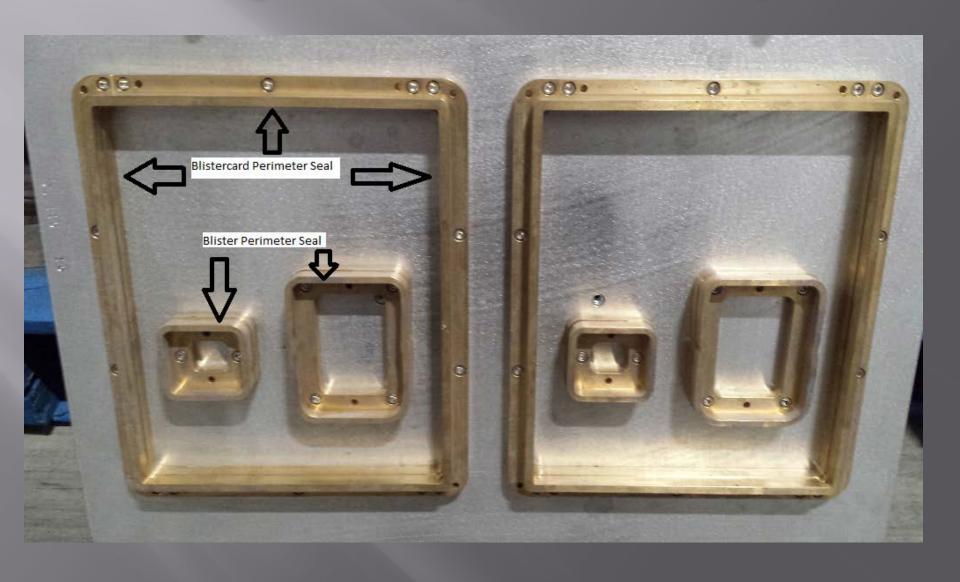


Clamshell/2-piece blister to blister

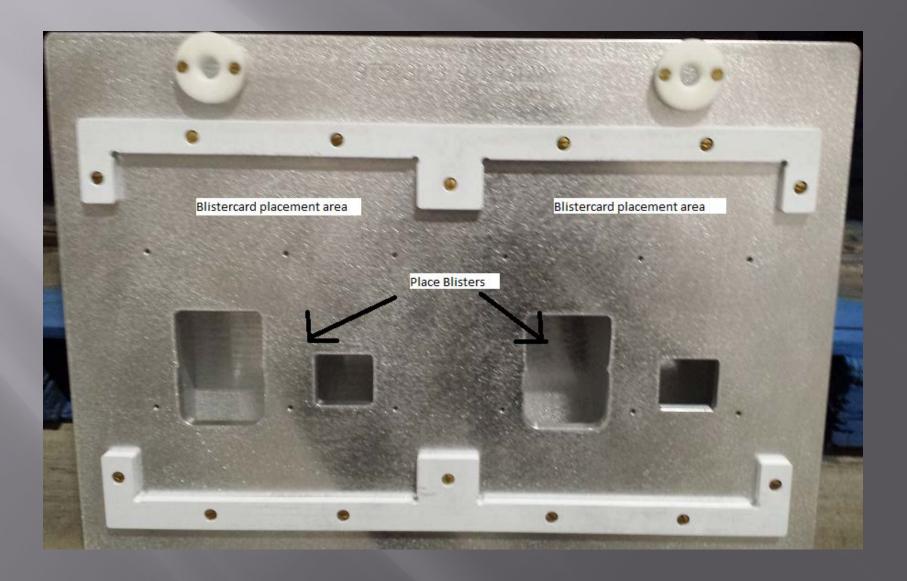




#### Tooling - Seal plate Two up Die



## Tooling - Component Tray



#### Sealing Methods - RF Machine Video



https://www.youtube.com/watch?v=pqO7B8zt-Uo

#### Sealing Methods - Hot-Cold Machine Video



https://www.youtube.com/watch?v=ibIfcJvVdLQ

## Other Sealing Methods

- Skin packaging
  - Product is placed on a substrate base then treated/heated PE (Polyethylene) skin film will contour around the product.
  - Video next slide
- Stretch pak
  - Similar to skin packaging with the blistercard included





## Skin Packaging Video



https://www.youtube.com/watch?v=dtXaVtle3CM

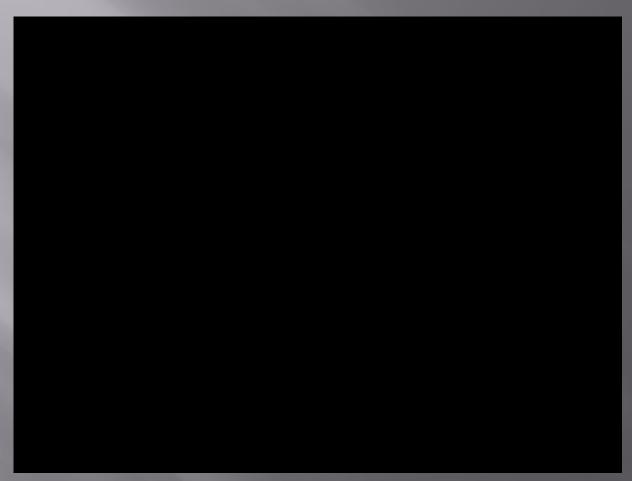


#### Automation

- Fully automatic Carousel machines
  - Hot and cold sealing methods
  - RF sealing methods
  - One bottom blister feed station
    - Tooling
  - Heat sealing station and Cooling station
  - Bottom blister card feed station
  - One insert card feed station
  - One top blister feed station
- Robotics
  - Denso
  - Rethink
  - Bosch Packaging Pick and Pack



#### Blister Seal - Automation



https://www.youtube.com/watch?v=yruQWgzNwzk



## Shrink Wrapping

- Side End Seal
  - LDPE material
  - Twin pack
  - Triple pack
  - Bundles to prevent scuffing in distribution.
- Lap Seal Flow wrapper
- Bulls eye packaging

#### **Challenges**

- Customer requirements
- Annual Quantities/Volume
- Consistent product sizes and weight

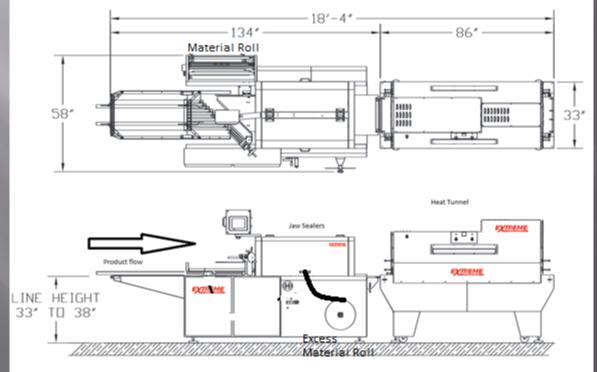


#### In-feed system

- The secondary cartons are together prior to the side end seal machine.
  - Example twin pack

#### Heat tunnel

- Depending on the material thickness your temperature will vary
- Temperature from 275 295 degrees



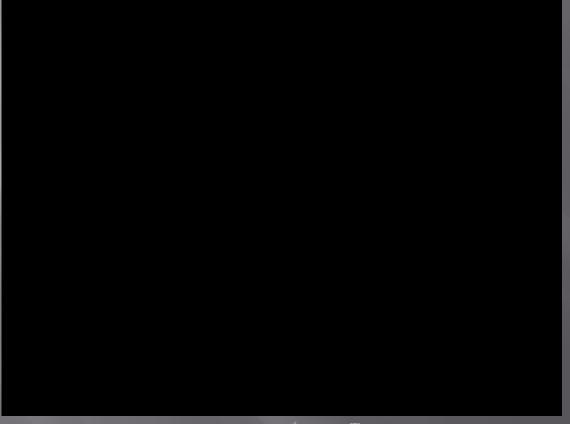


- Video examples
  - https://www.youtube.com/watch?v=Y-NTGP0nK7s - Extreme machine





- Video examples
  - https://www.youtube.com/watch?feature=player\_
     embedded&v=M5v\_6d15i34#t=73 Texwrap





reference: Texwrap

- Video examples
  - https://youtu.be/De2bnxOV\_\_I?t=53 Showing the Heat tunnel process fully



#### **ADVANTAGES**

- More Versatile Folded films therefore you can use multiple product sizes
- Stocked film rolls are available

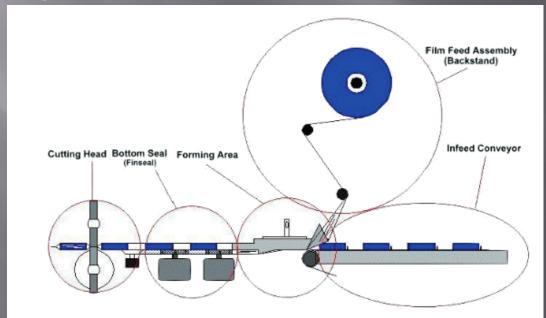
#### DISADVANTAGES

- Excess scrap of the plastic material
- 3 sided seals (marketing issue)



#### Lap Seal - Flow wrapper

- There is no side seal required
  - Good for products that have graphics on all sides of the package.
- Finseal
  - Products enter a former where the sealing film is wrapped and cut through the finseal wheels.





### Lap Seal - Flow wrapper

#### **ADVANTAGES**

- 2 end seals
- Conforming
- No scraping of material

#### DISADVANTAGES

- Tooling requirements (forming plow for each of the width size products)
- Dedicated film size



## Shrink Sleeve

- Variety of Pack-outs
  - Twin
  - Triple
  - Bonus product
- Materials
  - PETG
  - PETG-LV
  - PLA
  - OPS
  - PVC
- Automation
  - ROI?





#### Shrink Sleeve

- Materials based on primary packaging
  - The configuration/conformation of the product line.
  - Cut Height The length of the shrink sleeve from bottom to top (Vertical Measurement)
  - Lay flat- The measurement from Left to the right (horizontal measurement) ½ of the circumference +3-10 mm



## Shrink Sleeve - Example

Cut height – 205mm



Customer not approved

Cut height – 215 mm

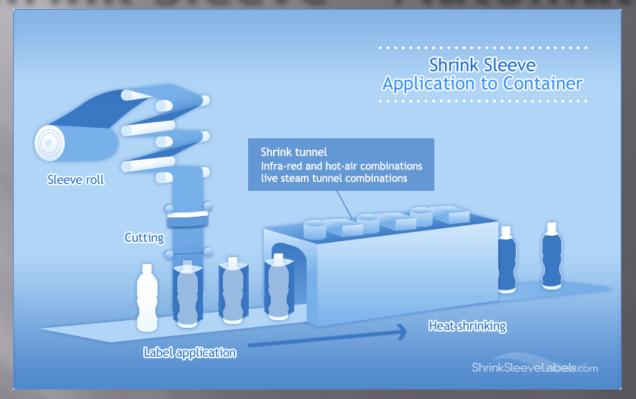


Customer Approved

- The difference of 10 mm provides a failure to approval from the customer.
- It's vital to provide lead times of 2-3 weeks of sampling work to ensure the shrink sleeve size is appropriate for both customer based and manufacturing.



#### Shrink Sleeve - Automation



http://www.axoncorp.com/products/multipack ing/



#### Shrink Sleeve - Automation

#### **ADVANTAGES**

- Large volumes will maximize the amount of special packs. 1-4 different sizes only
- Speeds up to 120-200 depending on machine and conveying speed.
- Small sq foot would be required.
- Flexible to use either heat tunnel or steam tunnel for shrinking.
- Shrink sleeves would be on a roll.

#### DISADVANTAGES

- Tooling required for different shrink sleeve sizes.
- Small quantities will not be efficient.



## Special Carton Packages

- Multiple Products placed into SBS or fluted cartons
  - 24 pt SBS cost saving idea CCNB or SUS?
  - 32 ECT (Edge Crush Test) values being used.
- Simple way to integrate the production line.
- Automation
- Seasonal

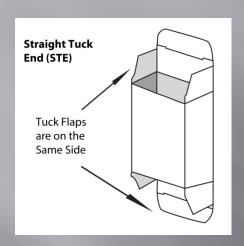


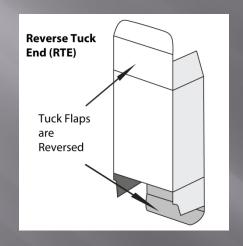
## Special Carton - Material / Designs

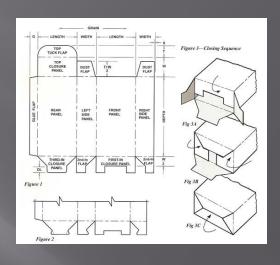
- Paperboard-SBS, CCNB, and SUS
  - Straight tuck in, reverse tuck in, auto-bottom/tuck in top,
    - 20-24 pt board suggested
  - Fillers/dividers (chipboard material)
    - 16-18pt board suggested
- Corrugated E- flute, B-flute, & C-flute
  - Glue side flaps pre-glued (save labor cost if manually completed)



## Special Carton - Material / Designs







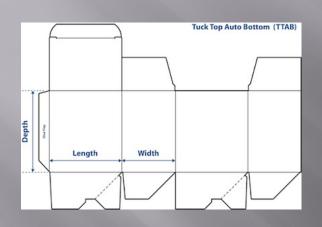


Tuck Top Snap lock bottom

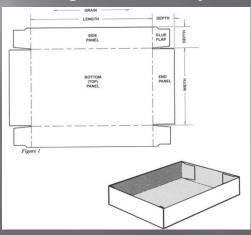
Mailer box/ SIOC



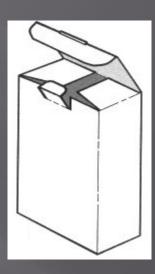
## Special Carton - Material / Designs



Brightwood tray



Tuck lock carton





### Special Carton - Automation

- Variables to account for the appropriate machine
  - Volumes
  - Carton size
  - Flexibility
  - Machine Footprint



#### Combination

- SBS sleeve then shrink wrapped with LDPE material.
- SBS boot with a clear shrink sleeve
  - Provides flexibility with artwork layout and rework
- Special pack carton with shrink wrap
  - This will provide protection in transit for possible scuffing
  - This provides another option to go with instead of chipboard dividers



### Special Pack Conclusion

- Blister pack
  - Security
  - Advertising
  - Marketing
- Shrink wrap
  - Flexible
  - Small volumes or High volumes
  - Change overs

- Shrink Sleeve
  - Different Materials
  - Product sizes
- Cartoning
  - Materials
  - Design Styles



#### Questions?

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